



# Distinguished Real Estate Instructor (DREI) Candidate Application

The process for becoming a Distinguished Real Estate Instructor (DREI) involves 5 easy steps:

## Step 1 - Complete the Application

Provide all information as requested. To qualify for the program, you must meet minimum point requirements in each of the following application sections:

- Education / Experience - Minimum 500 Points
- Teaching Experience - Minimum 500 Points
- Student Experience - Minimum 500 Points

## Step 2 – Submit the Application and DREI Application Fees

Scan and email your completed and signed application to [Kris@reea.org](mailto:Kris@reea.org). Upon receipt, a REEA staff member will contact you to collect the non-refundable \$25.00 DREI Application Processing Fee by credit card. If you prefer to pay by check, mail your \$25.00 check to REEA at the following address:

Real Estate Educators Association  
7739 E. Broadway, #337  
Tucson, Arizona 85710

*No application will be considered until the Applicant Processing Fee is collected by REEA.*

Once your DREI Candidate Application has been approved, you will be required to submit through REEA.org your DREI Application Fee of \$299.00. Your Application Fee covers the administrative and publishing costs that the Council expends in helping you to become a DREI. Those who serve on the DREI Council Leadership Team and those who serve as mentors and coaches in the DREI Program do so as volunteers. They freely give back to aspiring DREI candidates due to their high commitment to the Program. During the candidacy program, you may NOT advertise yourself as a DREI Candidate. Upon acceptance as a DREI Candidate, you will receive your Mentor Program session schedule, the contact information for your mentors, and all the following:

- The DREI Candidate Handbook, Building Instructional & Presentational Skills;
- Six-month Mentor Program that will lead you through the process to help you elevate your presentation skills;
- Assessment and Evaluation of your teaching and presentation skills/knowledge through an on-line DREI examination;
- Assessment and written evaluation of your end-of-program Instructor Video submission by a panel of trained DREI video reviewers;
- One year from the successful completion of your Mentoring sessions to successfully complete the program tasks;
- A DREI Certification of Excellence upon the successful completion of the Program;
- A DREI lapel pin; and
- Your first year of DREI dues paid.

### **Step 3 - Complete the Six-Month Mentor Program**

During the six-month Mentor Program, you will work with DREI mentors who will familiarize you with the Generally Accepted Principles of Education (GAPE) and guide you through a series of steps that will help you implement what you are learning to improve your teaching skills. Mastery of each individual Session will generally take 30 days of active use. The coaches may elect to use various interactive formats such as teleconferencing, Skype, and/or webinars. Typically such focused coaching and training programs cost several hundred dollars a month.

Participation in a minimum of ten (10) of a Program's sessions is required for satisfactory completion of the DREI Mentor Program. If you miss a Program session, you may receive participation credit for the session if you review the session's recording prior to the end of the Program. If you do not meet the minimum participation requirement in a DREI Mentor Program, you must participate in a subsequent Program in its entirety. Participation in Program sessions may not be carried over from one Program to another. If you do not meet the minimum participation requirements in one DREI Mentor Program and subsequently fail to meet the minimum participation requirements in a second Program, you must reapply and be subject to all initial application rules.

The DREI Mentor Program requires you to take an active role in your professional development. Working through the material requires a personal commitment to learn and understand more about the teaching profession. You will be expected to spend time reading and understanding the Program material and you will be expected to submit your best work on the various steps. With your enthusiastic commitment and dedication, we know the Program will improve your presentation skills. You will be expected to talk candidly with the mentors, share ideas, and ask questions. Mentors are here to help you address your needs and foster the advancement of your instructional and presentation skills. Everyone comes into the DREI Program at a different level of skill, ability and experience. Your mentors will attempt to tailor your experience so that you get the most out of the Program, regardless of the current level of your abilities.

Success can only happen with your active involvement, feedback, and participation. Receptivity to constructive criticism is expected of all candidates as well as an open mind ready to explore and embrace educational theories and presentation techniques. Regardless of how long we have been teaching, regardless of the accolades we have all received, and regardless of how our students say they perceive us, DREIs know that there are always ways we can become better instructors. You will be expected to embrace that philosophy.

### **Step 4 - Pass the DREI Examination**

Upon successful completion of the DREI Mentor Program, you will be provided access to an on-line written multiple choice format examination which measures your understanding and application of the GAPE Principles you studied and implemented in the Program. The Exam is not an open book exam. You are expected to be honorable and not use reference materials while taking the Exam. A minimum 75% score on the exam is required to proceed to the next step. If a 75% score is not obtained, a mentor will help you understand those concepts with which you may be struggling and guide you toward successful completion of the examination.

## **Step 5 - Successfully Complete the Instruction Video Presentation**

After passing the DREI Exam, you will submit a continuous, unedited 50-60 minute video of a live classroom presentation with students visible. Your mentors will share more details about the video submission as you approach the end of the Mentor Program. Suggestions for a successful video submission will be given. The DREI Video Review Team of 3 - 5 trained DREI reviewers from across the country will numerically and objectively evaluate your skills and abilities based on GAPE Principles taught in the Mentor Program. You will receive a detailed written evaluation usually no later than 60 days after your submission on the REEA server. If the first video submission does not meet or exceed the minimum standard for a successful video, you will have an opportunity during the remainder of the one year period to submit a subsequent instructor video. Subsequent video submission(s) must have been recorded after receipt of the previous video evaluation and will not be accepted for review until at least 60 days after the previous evaluation was sent to the Candidate to allow time for implementation of skill improvement suggestions.

### **Presentation of Designation**

The date of the successful video submission notification letter to you by the DREI Video Review Chairperson shall serve as the official DREI Conferment Date for renewal purposes. Successful completion of all designation requirements entitles you to use the DREI immediately for a one-year period. The formal presentation of the DREI shall occur during an awards ceremony at the annual DREI Summit. Plan to attend!

## Section I: Candidate Information

Name \_\_\_\_\_  
*(Last)* *(First)* *(Middle)*

Residence Address \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Employer/Firm Name \_\_\_\_\_

Title/Position \_\_\_\_\_

Business Address \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone (\_\_\_\_\_) \_\_\_\_\_ Cell: (\_\_\_\_\_) \_\_\_\_\_

Email \_\_\_\_\_

## Section II: Education/Experience

College Education & Experience in the real estate industry (**500 points minimum** for A & B combined)

- A. College Education - **300 points per degree granted** (e.g., BA, BS, AA, Masters, PhD)  
 (Transcripts may be requested)

Institution	Major	Degree	Year

B. Experience in the Industry **100 points for each year** of active brokerage experience (must be related to the real estate industry)

Employer/Firm	City/State	Title/Position	Years <i>(From-To)</i>

**Total of Points for A:** \_\_\_\_\_

**+ Total of Points for B:** \_\_\_\_\_

**= TOTAL OF POINTS IN SECTION II.** \_\_\_\_\_

### Section III: Teaching Experience

**Teaching Experience within the past 5 years**

(500 point minimum: 1 point per classroom hour of teaching)

Course Sponsor	Course Title	Hours Taught/Points	Year (From-To)

Course Sponsor	Course Title	Hours Taught/Points	Year (From-To)

**= TOTAL OF Teaching ExperiencePOINTS: \_\_\_\_\_**

## Section IV: Student Experience

### Student Experience within the past 5 years

(500 point minimum: 10 points per classroom hour) Certificates may be requested.

Course Sponsor	Course Title	Hours Attended	Points	Year <i>(From-To)</i>



Course Sponsor	Course Title	Hours Attended	Points	Year (From-To)

**= TOTAL OF Student Experience POINTS: \_\_\_\_\_**

*I certify that all information included in this application is full, true and provided for the sole purpose of securing candidacy for the Distinguished Real Estate Instructor (DREI) designation. I understand that unless I meet all requirements for attaining and maintaining the DREI designation, as established and periodically revised by the DREI Leadership Council, I will not be entitled to earn or renew the DREI designation.*

\_\_\_\_\_  
**Signature of Candidate**

\_\_\_\_\_  
**Date**